

## Mandatory internship - 6 months: Portuguese Business Development Management (Berlin-based)

### What we offer

- Active collaboration in a fast-growing company, that got through the Corona-crisis unscathed
- Work-life balance: flexible working hours and full compensation of overtime ("Gleitzeit")
- A lot of responsibility in a young and international team right from the very beginning
- Office in the middle of vibrant Berlin-Friedrichshain, next to S-Bahn station Ostkreuz
- Office fully equipped with Apple technology (iPhone, Mac,...)
- Regular meetings with the international content team
- Perspective to continue working here after the internship as working student/full time

### Your tasks and responsibilities

- You work closely with our international product manager on our expansion to Portugal
- You acquire new tour operators (primarily through cold calls and e-mails)
- You build up relationships with Portuguese travel associations and tourism organizations
- You drive awareness of the brand "Juvigo" in the Portuguese (youth) travel market
- You are responsible for customer relationship management and customer service
- You assist our content team and help to optimize our website for search engines (SEO)
- You generate valuable content for our product (camp descriptions, FAQ, illustrations)
- You add and administrate information and texts stored in our database

### Your profile

- You like working with a young and ambitious team
- You are motivated and want to generate awareness for our product and brand
- You are communicative - on the phone as well as via e-mail
- You work both structured and creative, showing initiative and promoting your own ideas
- You are able to write creatively, originally and to the point
- Fluency in Portuguese and very good command of English is a must
- Knowledge of other languages (German, Spanish, French) is a plus, bilinguality is strongly preferred
- The internship is mandatory in the course of your studies/university program
- **Bonus:** You attended a holiday camp - as a child or as a counselor

### About Juvigo

Juvigo was founded by Björn Viergutz in 2015 and has become Europe's most comprehensive booking platform for holiday camps and youth trips. The international team consists of 20 people and is based in Berlin-Friedrichshain.

**Please send us your application (CV) to [ayke@juvigo.de](mailto:ayke@juvigo.de)!**

Internship. Flexible starting date but preferably in October/November 2020.