

## Internship - Portuguese Business Development Management (Berlin-based)

### What we offer

- Active collaboration in a fast-growing company, that got through the Corona-crisis unscathed
- Work-life balance: flexible working hours and full compensation of overtime ("Gleitzeit")
- A lot of responsibility in a young and international team right from the very beginning
- Office in the middle of vibrant Berlin-Kreuzberg
- Office fully equipped with Apple technology (iPhone, Mac,...)
- Regular meetings with the international sales team
- Perspective to continue working here after the internship on a full time basis

### Your tasks and responsibilities

- You work closely with our international product manager on growing our product portfolio on our Portuguese Platform
- You acquire new Portuguese summer camp organizers (through cold calls and e-mails) and negotiate contracts with them
- You build up relationships with Portuguese travel associations and tourism organizations
- You drive awareness of the brand "Juvigo" in the Portuguese (youth) travel market
- You are responsible for customer relationship management and customer service
- You generate valuable content for our product (camp descriptions, FAQ, illustrations)
- You add and administrate information and texts stored in our database

### Your profile

- You like working with a young and ambitious team
- You are motivated and want to generate awareness for our product and brand
- You are communicative - on the phone as well as via e-mail
- You work both structured and creative, showing initiative and promoting your own ideas
- Fluency in Portuguese and very good command of English is a must
- Knowledge of other languages (German, Spanish, French, Dutch, Italian) is a plus
- The internship is mandatory in the course of your studies/university program
- Your internship duration is minimum 6 months
- **Bonus:** You attended a holiday camp - as a child or as a counselor

### About Juvigo

Juvigo is Europe's most comprehensive booking platform for holiday camps and youth trips and one of the fastest growing tourism companies in Europe. We are particularly characterized by our growing diversity and constant professionalism. Our international team is located in Berlin Kreuzberg.

**Please send us your application (CV) to [career@juvigo.pt](mailto:career@juvigo.pt)!**

Internship. Flexible starting date.